



We are glad to work for you

Market development

We will offer you a wide range of services aimed at Eastern Europe markets development. In this regard we can speak about Eastern Europe both as a distribution area and the market for procurement of materials, goods and services. We will give you our advisory opinion with regard to your chances and the right development strategy as well as actively work on your project together with you. What is really important for us is your evident success after the project implementation: one of your sales partners that we helped you to find, access to serious customers, contacts with qualified suppliers and so on.

Formation of foreign manufacturing

For you, as a German manufacturer, it is ever more necessary to follow your clients in Eastern Europe. We will help you with the selection of a manufacturing area, search for a partner and choosing the right strategy in good time. The proposal on the formation of foreign manufacturing to save expenses is still very attractive. We will readily implement such projects for you as well.

Consultations on foreign economic activities

We will explain to you which projects are actually realizable in Eastern Europe and which are not. Thanks to our long-term experience of working on projects in Eastern Europe we can show you your individual possibilities, as a rule, as early as during the first consultation. On this basis we will work out the right solutions for you.

Staff recruitment

We will engage the best managers for you to work in Eastern Europe – either from German-speaking countries or from among the natives. Moreover, we offer solutions for professional training of local specialists.

Steinbeis' funded program of brief consultations

Small and medium-sized enterprises from the Land of Baden-Württemberg are provided with free-of-charge consultation on the Eastern European business activities as a part of "Brief consulting" support program. Our Steinbeis Transfer Center undertakes to submit a necessary request.

Details (in German language)

New: Invitation to tenders in Romania

Three new service packages have been developed for companies that want to bid for tenders in Romania.

About the offer

Last update 04. February, 2010