We are looking for suppliers: Kitchenware

Ladies and Gentlemen

Currently we are looking for suppliers of kitchenware. If you are able to manufacture cutlery and/or pots on high quality level we would like to discuss with you a new collaboration. Interest exist to develop a business relationship of long duration.

Steinbeis Transfer Center EAST-WEST Joint Ventures is specialized on developing business relationships between companies in Germany and Central/Eastern Europe. Well known manufacturer of kitchenwear, WMF AG in Germany, asked us to identify suitable suppliers. We are not acting as intermediary or trading company. After our pre-selection of manufacturers, the potential suppliers will get in touch directly with the responsible procurement department of WMF.

To start the process please provide information about your company and your products. Additional to the general information we would like to hear from you - what equipment is available for manufacturing pots or cutlery - what materials you are used to work with - what manufacturing procedures you apply (e.g. for pots: impact bounding is required; for cutlery: - whether you are ready to manufacture on behalf of a German customer on basis of OEM - what are your references, markets, etc.

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